

The background of the slide is a composite image. It features a blurred photograph of a doctor's hands writing on a clipboard, with a laptop and a stethoscope in the foreground. Overlaid on this is a network diagram consisting of white dots connected by thin lines. Several of these dots are enclosed in blue circles, each containing a white icon: a document with a checklist, a stethoscope, a heart with a plus sign, a first aid kit, a syringe, and a smartphone with a Wi-Fi signal. The right side of the slide is a dark blue curved shape that frames the text.

## LEADING HEALTHCARE PROVIDER BECOMES DIGITALLY ENHANCED

A leading Healthcare provider scales up and saves 33% on cloud costs by adopting Sify's highly available, agile and fully compliant CloudInfini for its revolutionary emergency care programs and digital initiatives.

# How a leading Healthcare provider became a digitally enhanced “HOSPITAL OF THE FUTURE”

Transformation Goal: To transform the 4 main pillars of **patient safety, revenue growth, customer experience and cost efficiency** by refining processes and IT operations



## Objectives

- Create an ecosystem of partners to better leverage **existing investments for expansion of patient care services**
- Support their ambitious digital initiatives and quickly deploy new applications for **better patient care and new streams of revenue**
- Transition into a **highly available, scalable, agile and fully compliant cloud setup**
- Move from a hosted virtualization setup to Sify's enterprise cloud **with minimum services disruption**.



## Why Sify was chosen

- Critical insights from **Enhanced visibility** for optimization of cloud usage
- **Agility** benefits of working with a single provider
- Proven track record of **saving USD 2.7 million** making funds available for innovations and new projects
- Prior migration of critical apps to next-gen DC with minimal disruption of IT services



## Sify's Value Additions

- **Designed enterprise cloud** on CloudInfini Cloud Management Platform (CMP) best practices
- **Migrated 130+ Instances and 85 TB data** using the proven CloudInfini workload migration process
- **Providing service assurance and management** with CloudInfini CMP
- **Highly redundant and scalable** solution was offered for network

## Built a private cloud and DR using Cloudinfini CMP best practices



## Before Transformation

- IT architecture was **not scalable** enough
  - IT landscape **lacked agility**
  - 70% of the IT budget was used for keeping lights-on
  - IT infra were reaching **end of support cycle**
- Applications were using **expensive** high performance storage



## After Transformation

- **Increased capacity by 2 times while ensuring cost saving of 33%** compared to dedicated infra
- BYOL policy helped them **save licensing costs**
- Able to **manage the IT Infra dynamically** to meet scaling needs of various applications
- Moving to cloud **improved agility, security and overall reliability** of the IT landscape



## Customer Success Benefits

- **Enabled smart ambulance and Responder** on bike programs to revolutionize emergency care
- Scale Infra for immediate deployment of new Apps in line with their Digital Initiatives
- Created **single point of ownership** and improving management of entire IT landscape
- **Highly scalable DR** in case unplanned disaster without impacting business