INVESTOR PRESENTATION

Q3 FY 2023-24

Sify is your digital bridge for transformation, built on our world class digital IT infrastructure, digitalized services & core digital platforms.
25 YEARS OF TRANSFORMATION

Sify 1.0
Consumer internet

Sify 2.0
Enterprise internet

Sify 3.0
Cloud platform – Public, Private and Hybrid

Sify 4.0
Digital First

**CONSUMER FACING ISP**
First private ISP in India

**SHIFT TO AN ENTERPRISE SERVICES COMPANY**
Launch of MPLS & Data Center services in India

**DIGITAL ICT SERVICES PROVIDER**
Launch of Enterprise Cloud services

**DIGITAL TRANSFORMATION SERVICES PROVIDER**
Launch of end-to-end digital services

**RELEVANCE**
Products and Services always aligned to market trends and customer need

**INVESTMENTS**
Investments in line with market trend and strategic objectives

**ACHIEVEMENTS**
Recognized as a trend setter or leader in multiple lines of business

**GROWTH**
Consistent growth through investments and customer engagements

25 YEARS OF TRANSFORMATION
GROUP COMPANIES

NETWORK SERVICES
Sify Technologies Ltd.

DATA CENTER INFRASTRUCTURE
Sify Infinit Spaces Ltd.

CLOUD & DIGITAL SERVICES
Sify Digital Services Ltd.
Global presence

- Presence in 6 countries
- Partnering with enterprises for Digital Transformation
- Proven track record of executing complex programs
- Over 3000+ skilled associates
- Quality benchmarks – CMMI 5, ISO 9001, ISO 27001, SSAE 16 certifications

- MPLS network presence of over 1600 Cities
- 12 Operational Data Centers
- 65 Connected Data Centers
- 50+ Pan-India Edge Nodes
- Open Cable Landing System
- Delivery Centers in 5 Major Indian Cities
Sify 4.0 is your digital bridge for transformation, built on our world class digital IT infrastructure, digitalized services & core digital platforms.
ICT Services: Key Facts

PEOPLE
- 700+ DC, Cloud & Managed Services Team
- 900+ Network Experts
- 100+ Certified Security Experts

PRESENCE
- Global
  - India (HQ) | USA | UK
  - UAE | Singapore

CUSTOMERS
- 500+ Cloud clients
- 500+ Data Center Clients
- 700+ Network Clients
- 70+ Private Cloud & DR clients
- 50+ CDN & Cloud Security clients

PROJECTS
- 50+ IT Ops Transformation projects
- 500+ Data Center services projects executed
- 300+ Data Center Migration projects
- 80+ Platform Migration Projects

VOLUME
- 22K+ Managed Tickets per Month
- 100K+ Network Devices
- 91k+ Managed Mailbox
- 5000+ Security Devices
- 7 Petabyte Managed Storage and Back-up
Network Connectivity - An Overview

Over 2 decades of expertise in building and operating infrastructure for over 3000 Enterprise Customers

WAN Coverage in 1600+ cities
- SDN powered enterprise networks
- Submarine network capacities to Europe, ME, & SE Asia

Wireless Network
- Fixed wireless coverage across all major cities in India
- Engineered technology suiting enterprise needs

Open CLS serving Europe/Asia cables
- Mumbai CLS (Versova)
- Chennai CLS in progress

Long Distance Express Network
- Major national trunk low latency routes
- Resilient at scale

Hyperscale infra in 7 metros
- Data-centric topology
- Gigabit bandwidths
- Expansion to 20 cities
DATA CENTER SERVICES – AN OVERVIEW

India’s trusted Data Center Provider

23 years of experience serving all segments

12 Pan-India Data Centers with 100+ MW IT Power

Adding 350+ MW capacity by 2025

200+ MW Renewable energy contracted

Truly Carrier-Neutral

Continued investments in automation and smart BMS

Critical Deployments for Multiple Hyperscalers

600+ Premier enterprises hosted in Sify DCs

Rich Interconnect Ecosystem

Built to Suit capabilities

Adding 350+ MW capacity by 2025

Continued investments in automation and smart BMS

India’s trusted Data Center Provider

23 years of experience serving all segments
Sify Digital Service offerings cater to Day 2 of the digital transformation journey building upon the foundation laid on Day 1

Key components include but not limited to

- **Enhance customer experience**: Focus on improving customer experience through digital channels and touchpoints.
- **Foster Operational excellence**: Comprehensive visibility and actionable insights for optimized performance, automation of processes, governance and compliance
- **Enable data-driven decision-making**: Establish data governance frameworks and analytics capabilities to leverage data for insights and decision-making.
- **Foster a digital culture**: Drive a cultural shift within the organization to embrace digital transformation.
What makes SIFY UNIQUE

Single partner for Managed Services across DC/Cloud/NoC/SoC/EUS/Non-IT

Catalogue Driven & Optimized Hybrid delivery model

Best of Breed MSP Tools, Proactive monitoring, Single Pane of Glass

Full suite of ITIL service elements, process compliance

SLA based service with real time measurement & dashboards

Partner to address future Transformation initiatives

Productivity improvement with Automation and Event co-relation

PEOPLE

PROCESS

TOOLS

INNOVATION
SIFY as your strategic long-term partner

Matured Delivery for Cloud, Network, Infrastructure and Application Managed Services and Migrations


Trusted Hybrid Cloud Advisor Support choice of deployments

Network Services SDN based self service access to Cloud and DCs

Digital Services Implementation and Conversion towards Application Modernization

Single Vendor for end-to-end Uptime SLA

Integrated play across Network, Data Center, Cloud Applications and Security towards Digital Transformation

DIGITAL TRANSFORMATION
ESG and **Materiality reporting**

![Graph showing the importance of ESG topics to stakeholders and to the business. The topics are numbered from 1 to 12, and each is assigned an importance level: Low, Moderate, or High. A table on the right lists Sify's material topics and the UN SDGs they impact.]
FINANCIAL METRICS – Q3 LAST 5 YEARS

In $ MN in constant currency 1 USD @ INR 83.1164 (Dec 31, 2023) (Unaudited)
FINANCIAL METRICS – LAST 5 YEARS

<table>
<thead>
<tr>
<th>Metric</th>
<th>CAGR</th>
<th>USD</th>
</tr>
</thead>
<tbody>
<tr>
<td>Revenue</td>
<td>12%</td>
<td>402 Mil</td>
</tr>
<tr>
<td>EBITDA</td>
<td>19%</td>
<td>76 Mil</td>
</tr>
<tr>
<td>PAT</td>
<td>(11)%</td>
<td>8 Mil</td>
</tr>
<tr>
<td>CAPEX</td>
<td>10%</td>
<td>97 Mil</td>
</tr>
</tbody>
</table>

In $ MN in constant currency 1 USD @ INR 83.1164 (Dec 31, 2023) (Unaudited)
REVENUE SHARE – 3 BUSINESSES

32% DATA CENTER SERVICES

40% NETWORK SERVICES

28% DIGITAL SERVICES
Thank You