YTD December 2019 UPDATE
(April to December 2019)
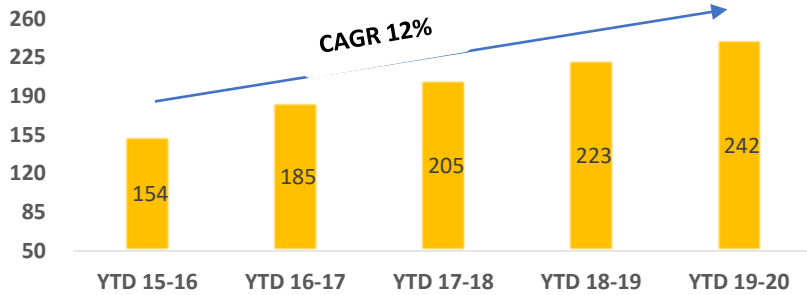
20 YEARS on Nasdaq

investor presentation **– 2019**

FINANCIAL METRICS – YTD DEC 19 - IN $ MN in constant currency 1 USD @ INR 71.27

Revenue

CAGR 12%

YTD 15-16	YTD 16-17	YTD 17-18	YTD 18-19	YTD 19-20
154	185	205	223	242

EBITDA

CAGR 13%

YTD 15-16	YTD 16-17	YTD 17-18	YTD 18-19	YTD 19-20
26	27	30	32	43

PBT

CAGR 26%

YTD 15-16	YTD 16-17	YTD 17-18	YTD 18-19	YTD 19-20
5	6	9	11	12

PAT

CAGR 14%

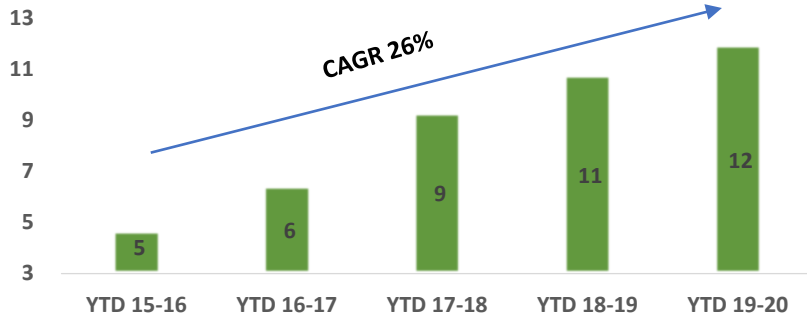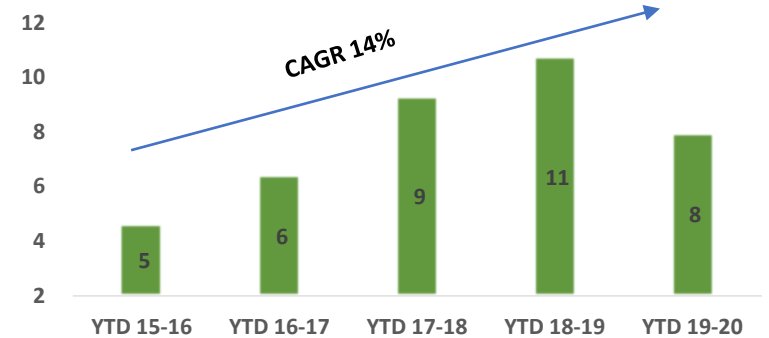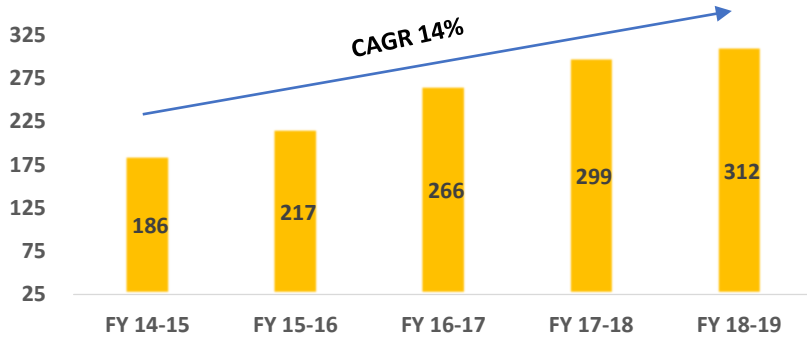| YTD 15-16	YTD 16-17	YTD 17-18	YTD 18-19	YTD 19-20
5	6	9	11	8
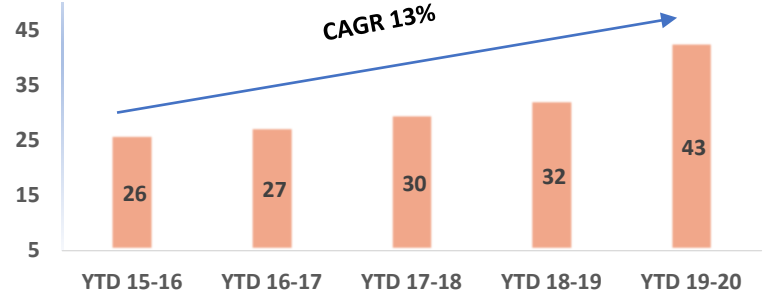
Unaudited Numbers

PAT for the YTD Dec-19 is after considering a tax expense of $3.94 Mn (previous period Nil) due to set-off of carried forward loss till FY 2018-19
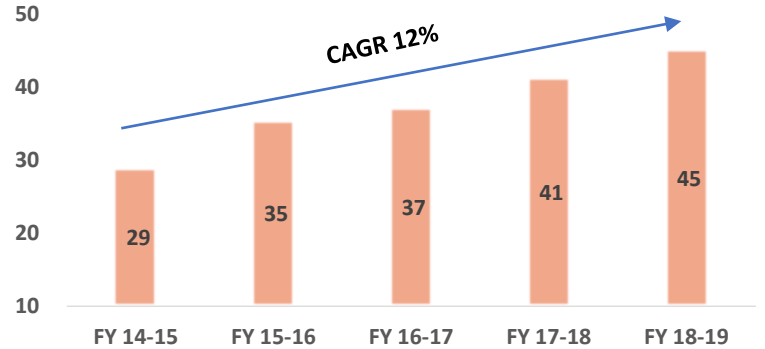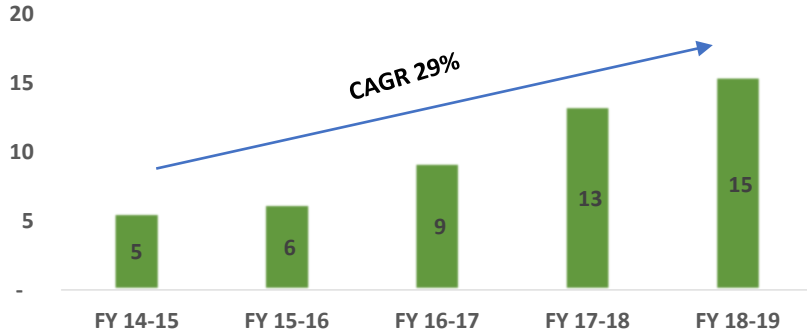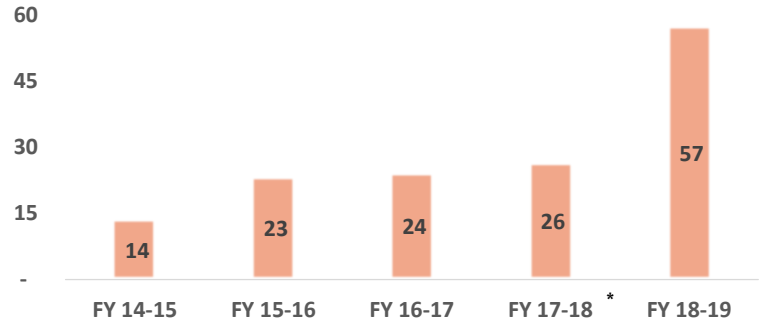
FINANCIAL STATEMENTS OVER LAST 5 YEARS
– IN $ MN

INCOME STATEMENT

Details	14-15	15-16	16-17	17-18	18-19
Revenue	186	217	266	299	312
COGS	(112)	(132)	(172)	(194)	(197)
SG&A	(45)	(50)	(58)	(64)	(70)
EBITDA	29	35	37	41	44
Depreciation	(18)	(23)	(25)	(25)	(22)
Net finance Expense	(7)	(8)	(5)	(5)	(10)
Other income	1	2	2	3	3
PROFIT BEFORE TAX	5	6	9	13	15
Taxes	-	-	-	-	-
PROFIT AFTER TAX	5	6	9	13	15

Details	9M 2018-19	9M 2019-20
Revenue	223	242
COGS	-142	-153
SG&A	-50	-46
EBITDA	32	43
Depreciation	-16	-23
Net finance Expense	-7	-8
Other Income (including exchange gain)	2	1
Other Expenses (including exchange loss)	-1	-0
PROFIT BEFORE TAX	11	12
Taxes	-	-4
PROFIT AFTER TAX	11	8

BALANCE SHEET

Details	14-15	15-16	16-17	17-18	18-19
Equity	104	108	119	130	156
Borrowings (LT)	12	14	13	29	48
Borrowings (ST)	30	37	51	52	71
Other Liabilities	89	109	128	142	158
Total Liabilities	235	269	311	354	433
Fixed assets	95	100	104	113	133
Lease hold prepayments	12	13	15	19	19
Inventories	3	11	17	9	25
Receivables	88	106	127	155	183
Cash	21	25	27	33	32
Other Assets	15	13	22	24	41
Total Assets	235	269	311	354	433

CASH FLOWS	14-15	15-16	16-17	17-18	18-19
Operating activities	23	35	25	31	21
Investing activities	(13)	(23)	(23)	(26)	(57)
Financing activities	(9)	(8)	(4)	(15)	44
Cash and cash equivalents	21	25	27	33	32

FULL SPECTRUM OF CLOUD PLAY

sify

CLOUD ENABLING

- Cloud DC
- Hyper reach/Hyper scale transport
  Oracle FastConnect | ExpressRoute | DirectConnect | Partner Interconnect
- Software Defined Network services
- Cloud build
  Private | Hyperconverged | Enterprise
- Security services for cloud
- Migration and Implementation services

CLOUD INSPIRED

- Sify CloudInfinit
- Hosted SAP/S4HANA Cloud
- Managed wireless network
- UC on Cloud

CLOUD PURE

- AWS Cloud services
- Azure Cloud services
- Oracle Cloud services
- Multi Cloud Management platform
- Multi Cloud Managed services

CLOUD ENHANCED

- Digital SCM (ForumNXT, SFFNxt)
- Digital Learning (Livewire LMS)
- Digital Assessment (iTest)
- Digital trust (Safescrypt)
- Digital Innovation (App modernization, Analytics, AI/ML, DevOps)
- Enterprise Mobility
- Industry solution-as-a-service

Aligned to our Customer's Cloud Transformation Pursuit