



sify'

18 Years on
Nasdaq

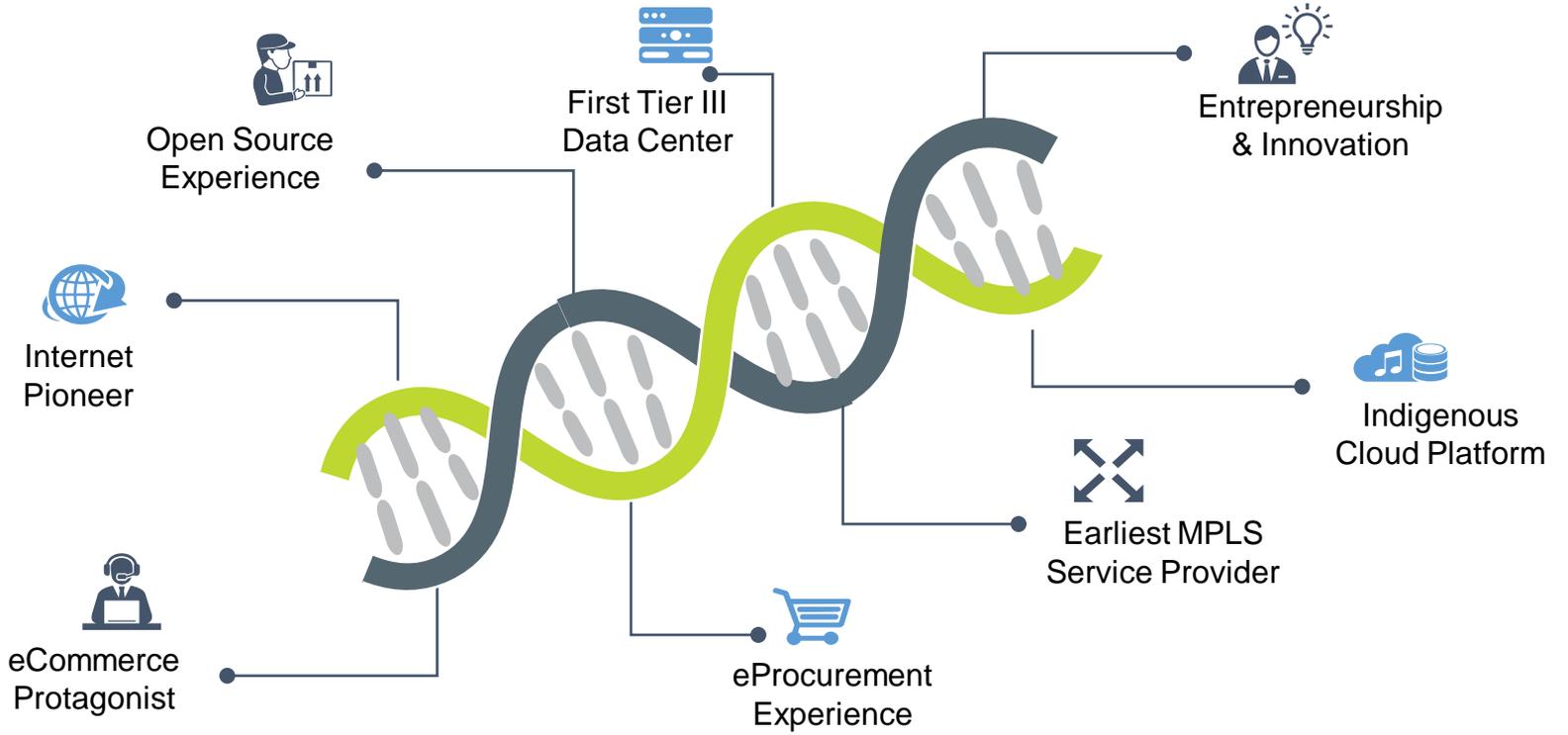
investor presentation – Nov 2017

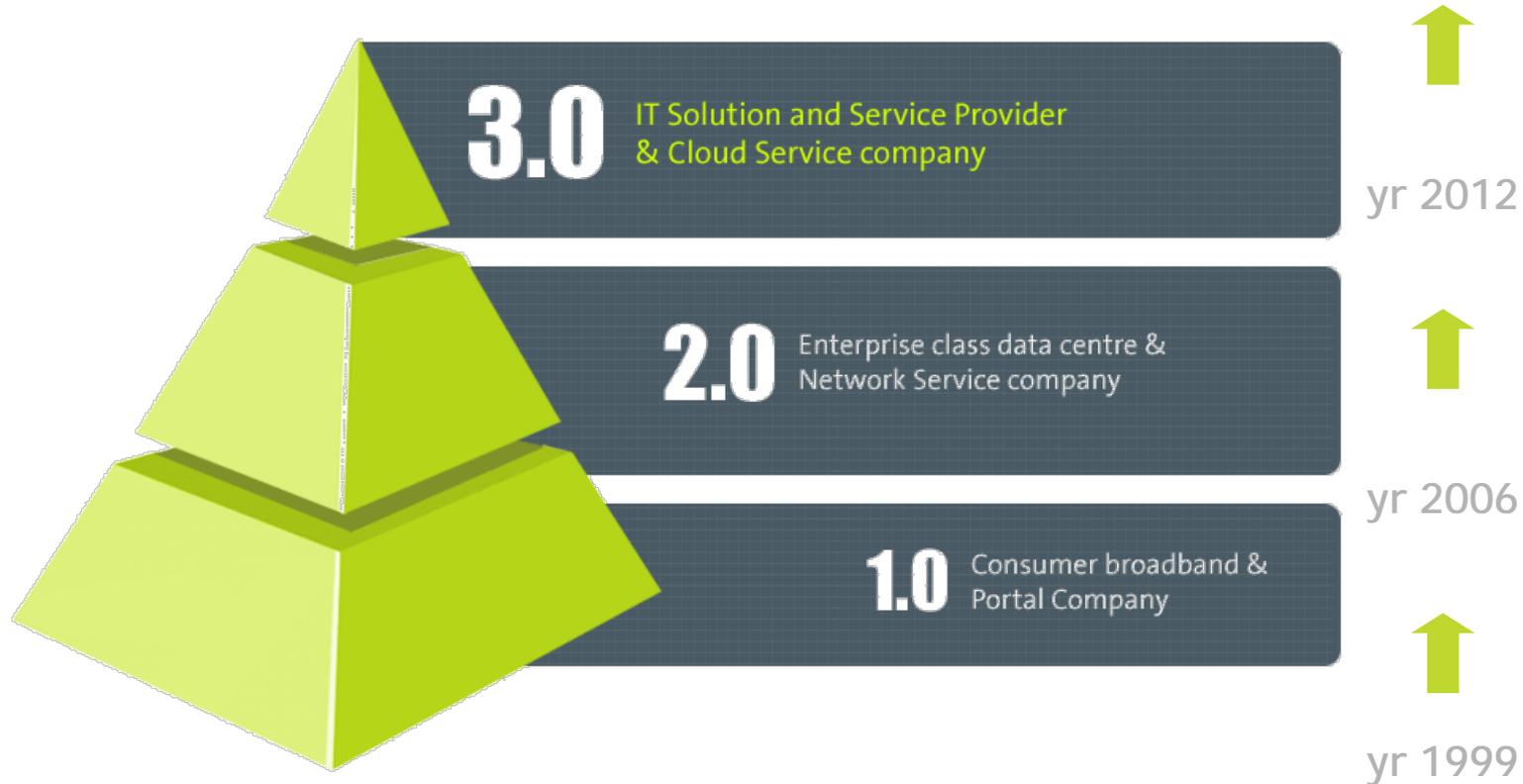


We are now a



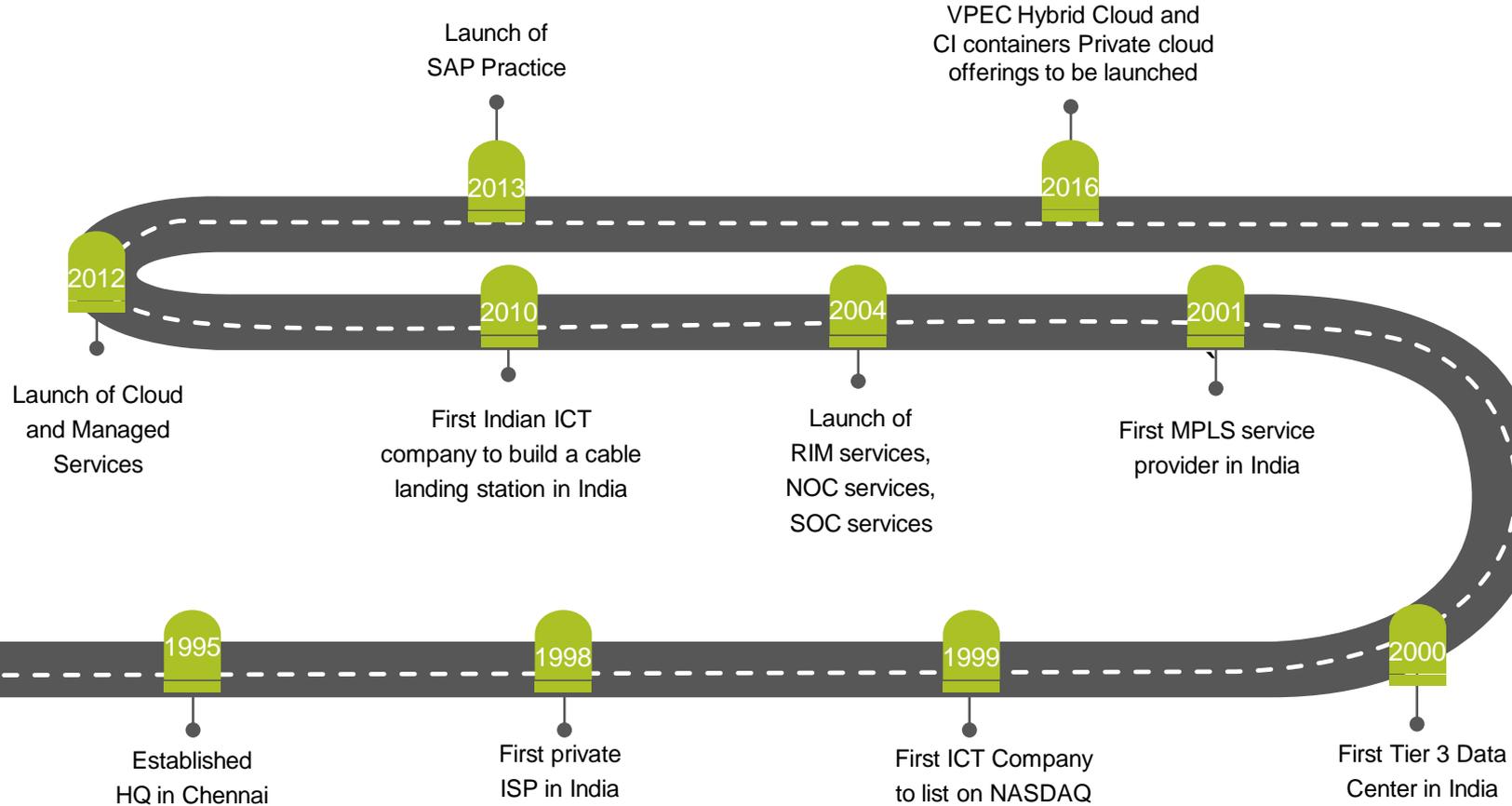
Founded in 1995, the Superbrand Organisation selects brands based on performance and relevance and awards the title of "Superbrands" in their categories





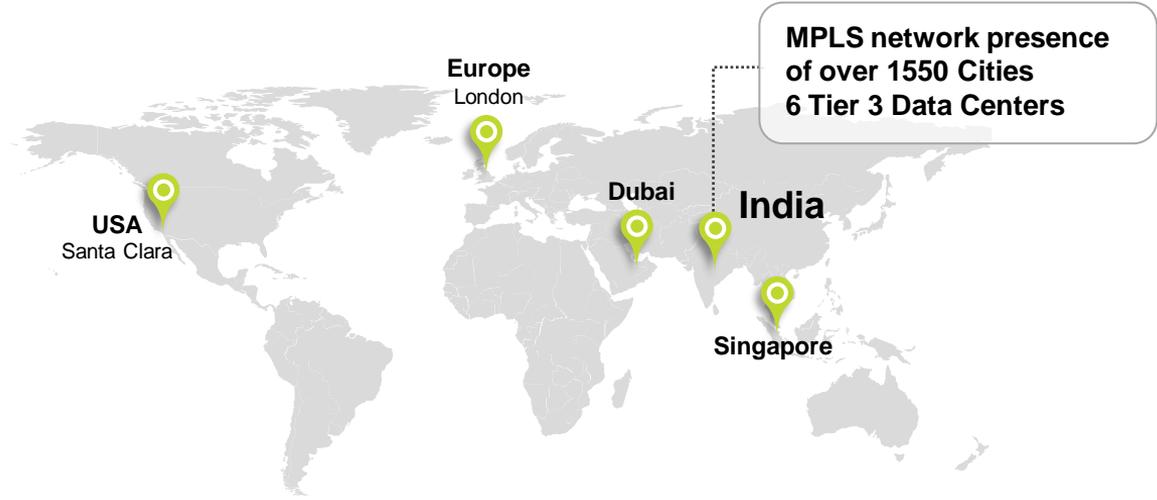
the great turning points

Keeping you ahead





We are building a world in which our converged ICT ecosystem and our 'bring it on' attitude will be the competitive advantage to our customers



- Presence in 5 countries
- Partnering with enterprises for Business Transformation
- Proven track record of executing complex programs
- Over 4000 skilled associates
- Quality benchmarks – CMMi 5, ISO 9001, ISO 27001, SSAE 16 certifications



“We are building a world in which our converged ICT ecosystem and our ‘bring it on’ attitude will be the competitive advantage to our customers”

Raju Vegesna
Chairman, Sify Technologies Limited



- Revenue Growth : CAGR **21%** in last 5 years.
- EBITDA Growth : CAGR **35%** in Last 5 years.
- PAT : Consistently generating Profit for last 4 years
- Credit Rating : CARE : A+ & ICRA : A+
 - 2012 to 2017 : BBB- to A+ (**5 Notches improvement in 5 years**)
- Completed 18 continuous years of listing on the NASDAQ stock market
- Dividend paying company for the last 4 years
- Global operations across India, USA, UK, Middle East and Singapore.
- **Organically developed successful Forward Integration :**
 - Telecom → DC → CMS → AIS → TIS
 - **Only ICT Solutions and Service Company in India offering End to End Solutions.**

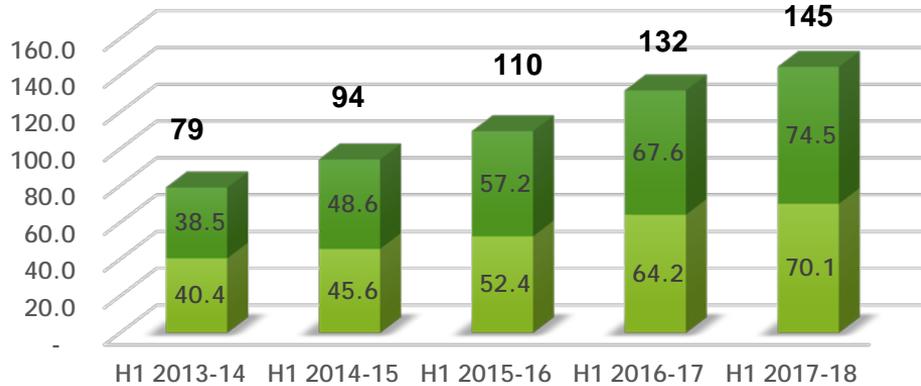
financial metrics for First Half Yr 17-18 – in \$ Mil

in constant currency 1 USD @ INR 65

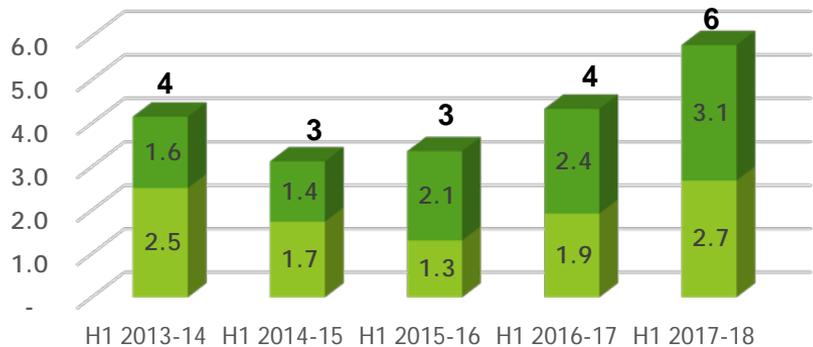
Keeping you ahead



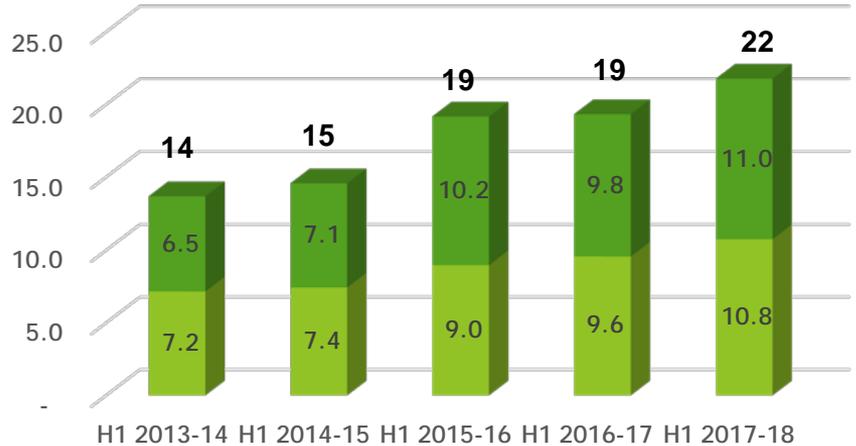
Revenue



PAT



EBITDA



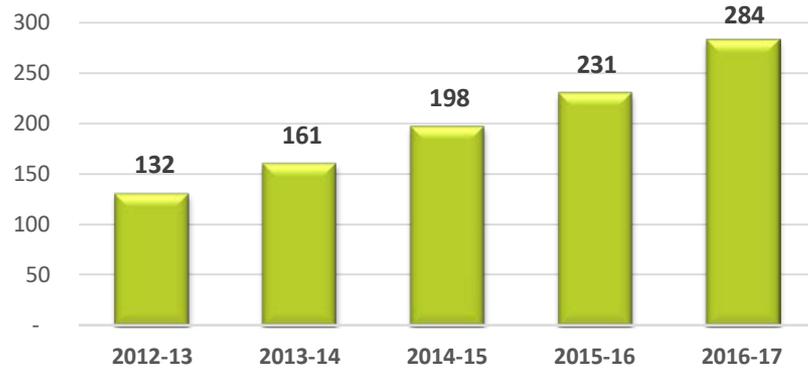
financial metrics – FY 16-17- in \$ Mil

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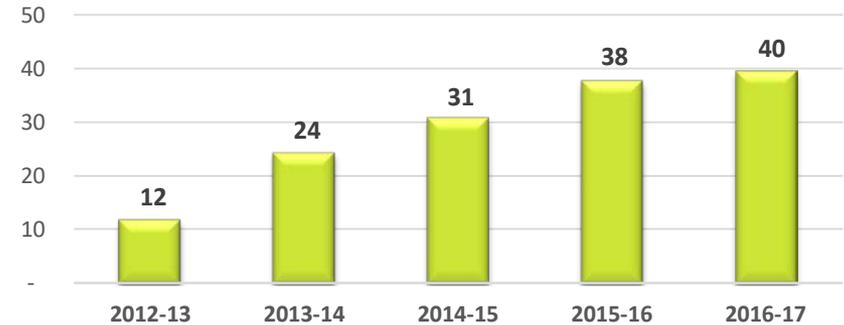
Keeping you ahead



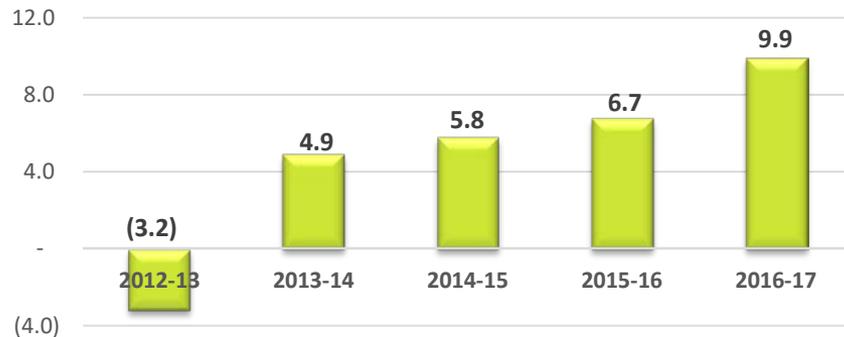
Revenue



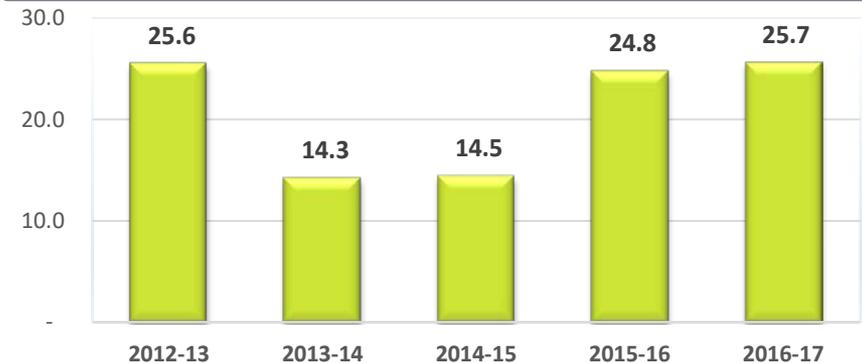
EBITDA



PAT



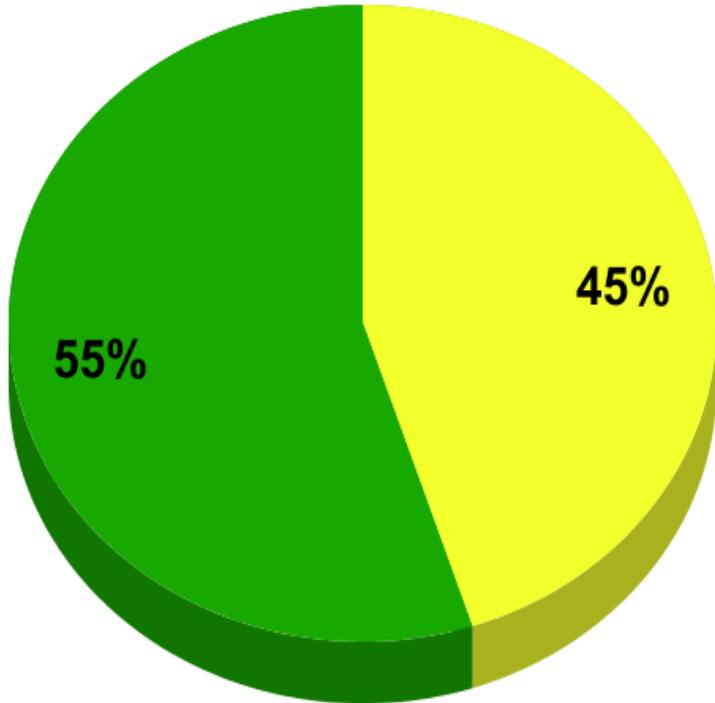
Capex Spent





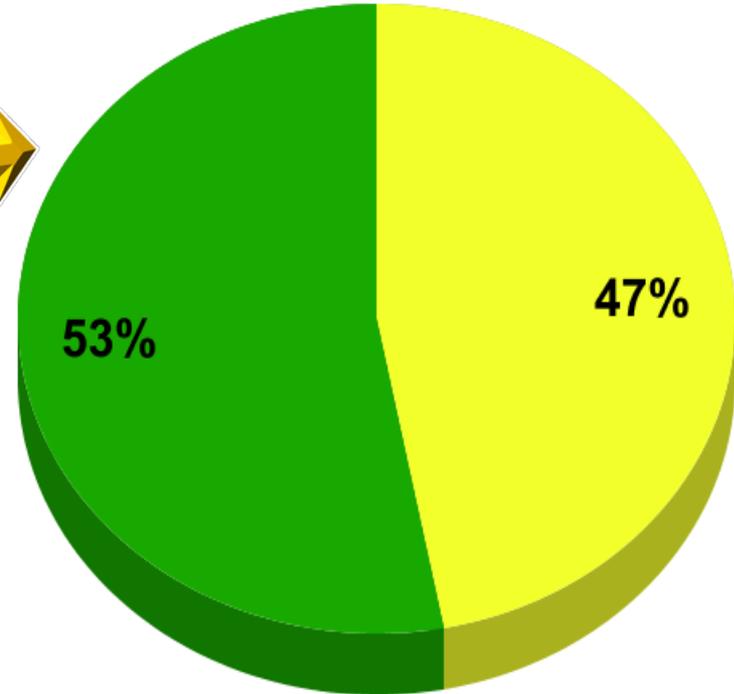
DC centric IT services beginning to grow in revenue contribution

Annual FY 16-17



- Telecom centric services
- DC centric IT services

First Half Year 17-18



- Telecom centric services
- DC centric IT services

shareholding pattern

as on march 31, 2017

Keeping you ahead



Shareholding pattern as on March 31, 2017

	Details	Type of Share	No. of shares	%
Foreign holding:				
A	ADRs held by Citibank, New York, Depository	Listed	24,476,809	13.7
B	Infinity Capital Ventures, LP, USA	Unlisted	13,902,860	7.8
C	Ve gesna Family Trust, USA	Listed	620,466	0.3
Total Foreign Holding			39,000,135	21.8
Resident holding: (Indian Equity Shares)				
D	Infinity Satcom Universal Private Limited	Unlisted	14,530,000	8.1
E	Ramanand Core Investment Company Private Limited	Unlisted *	125,000,000	70.0
F	Others	Unlisted	652	0.0
Total Indian Equity Shares			139,530,652	78.2
Grand Total			178,530,787	100.0

Total Promoter's Shareholding including Indian Equity (B+C+D+E in %) : 86.3%

Total Public holding including Indian Equity(A+ F in %) : 13.7%

* Shares are partly paid up



Telecom Services

- India Data Business
- Global Data Business
- Wholesale Voice

Data Center Services

- Colocation Services
- White Labelling
- Hosting

Cloud & Managed Services

- IaaS, PaaS, SaaS
- Managed DC services
- Managed Security Services
- Managed Network Services

Technology Integration Services

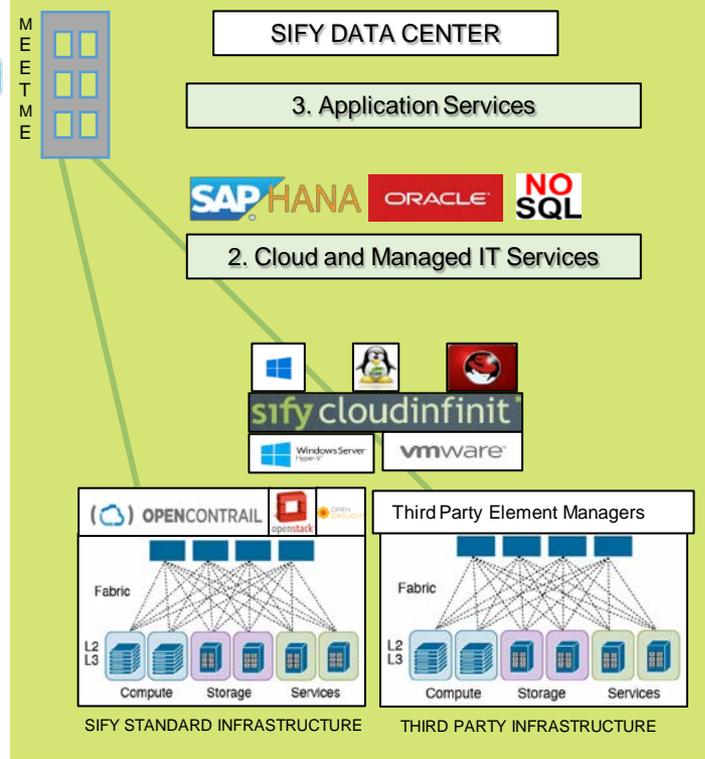
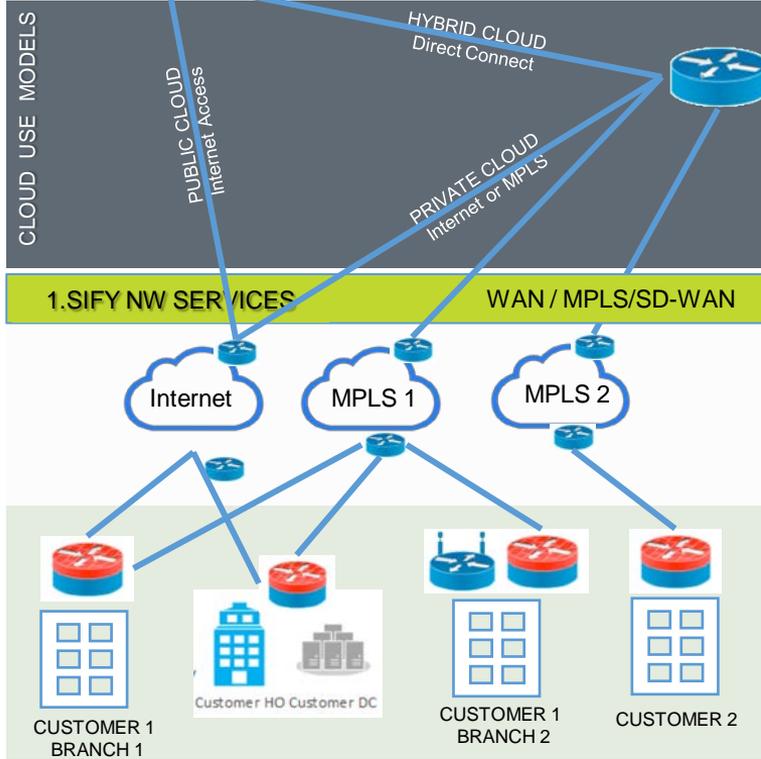
- Data Center Transformation
- Network Integration
- Information Security Services
- Collaboration Services
- End User Computing Services
- Collaboration Tools

Applications Integration Services

- iTest
- eLearning
- App Testing
- Portal
- App Development & Maintenance
- Managed SAP Services



PUBLIC/CLOUD NATIVE BI-MODAL/HYBRID: PRIVATE/ON PREMISE



our India footprint

7 global PoPs

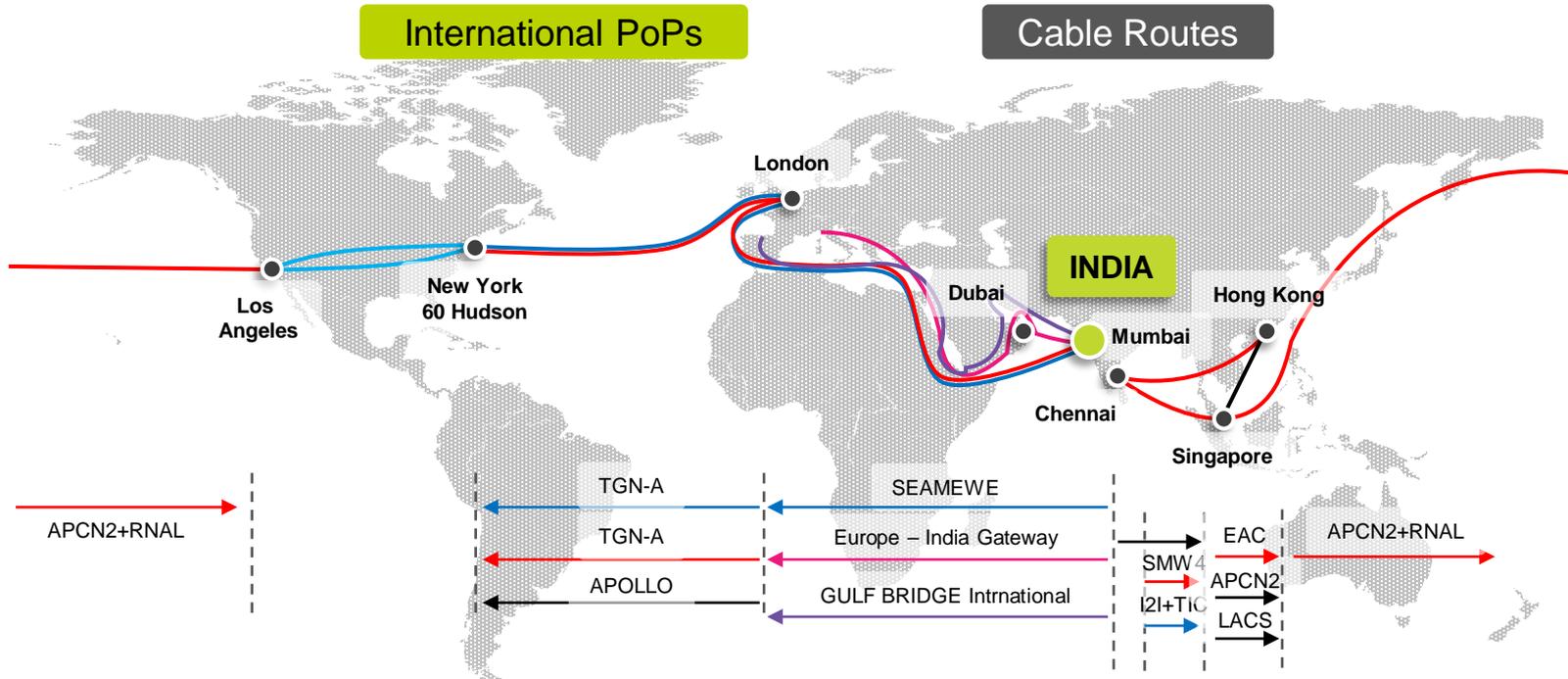
2800+
Network Nodes
Across India

1550+
Cities Coverage

100000+
Enterprise
Customer Circuits

100 G access
metro rings in 7
cities

3 tier
hierarchical
topology for
better scalability



Provides Oceanic – Level Redundancy on both Trans-Atlantic & Trans-Pacific Routes



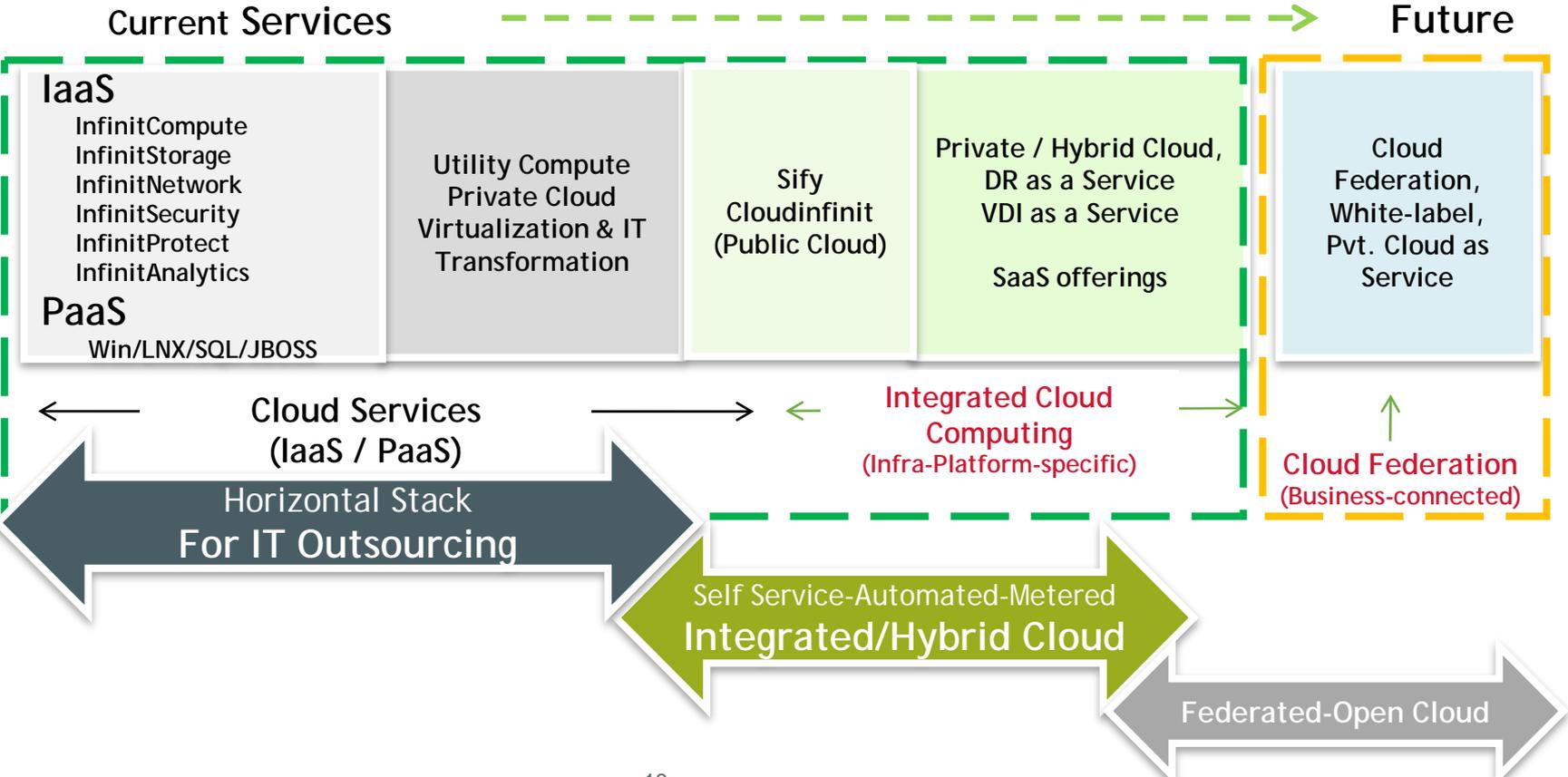
45 DCs CONNECTED THROUGH OUR NETWORK

6 OWNED

47 MVA capacity
> 2 LAKH Sq.ft

6 TIER 3 DCs &
15 TIER 2 DCs

6 STATE DCs



applications integrations services

Keeping you ahead



Media



Telecom, IT & Public Services



BFSI



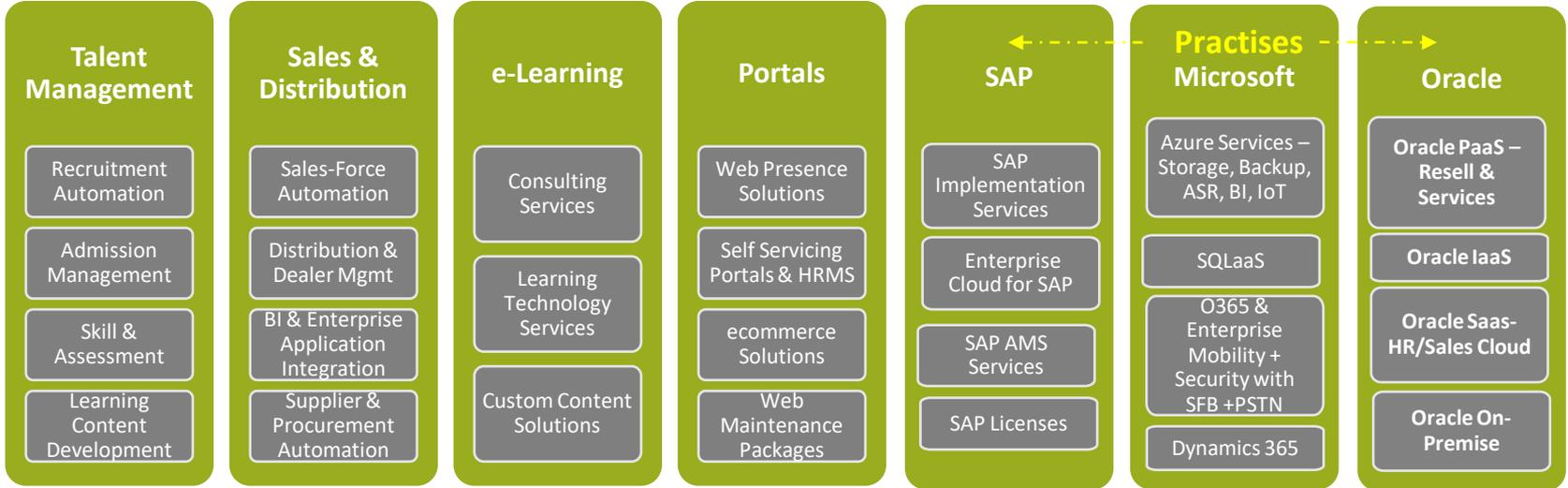
Education & Institutes



Government & PSUs



Retail & Manufacturing



Delivery Models



Cloud



Mobile



On premise



SaaS

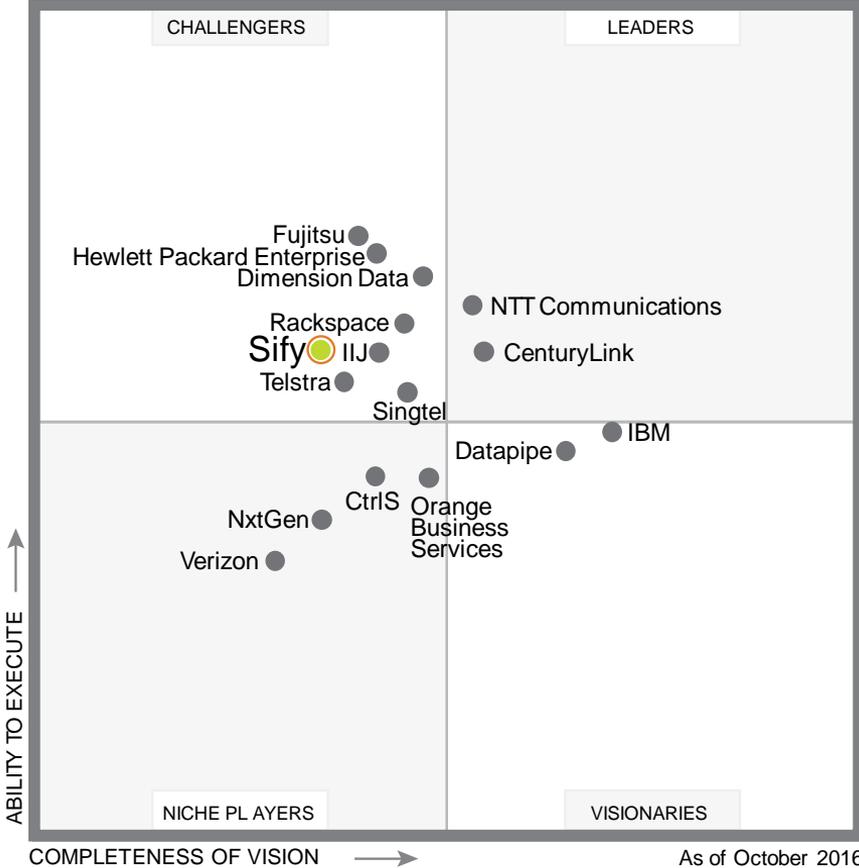


Moved up from being a 'Niche' player to becoming a 'Challenger'



MAGIC QUADRANT

Cloud-Enabled Managed Hosting Asia/Pacific, 2016





Telecom centric services

telecom services

- Coverage – 1550 + Cities and towns
- Number of customer circuits – 100,000+
- Managed endpoints – 35K +
- Number of PoPs – 2800 + (domestic) & 7 (international)
- Subscribed bandwidth - 360 Gbps
- Dark fibre (point to point) – 5300+ miles
- 18 million mu miles from EIG.
- MENA and GBI (Cable Landing Station ownership in India) – capacity in IRU (Indefeasible Right of Use) – 100+ Gigs
- Leased international capacity in submarine cables like TIC, i2i, FEA 1, BBG
- Domestic – 16000 kms – leased fibre

Data Center centric IT services

Data Center services

- Competitor DCs connected – 39
- Number of customers with 50+ racks - 10
- Allotted power capacity – 47 MVA
- Cumulative Capacity >200,000 sq.ft

applications integration services

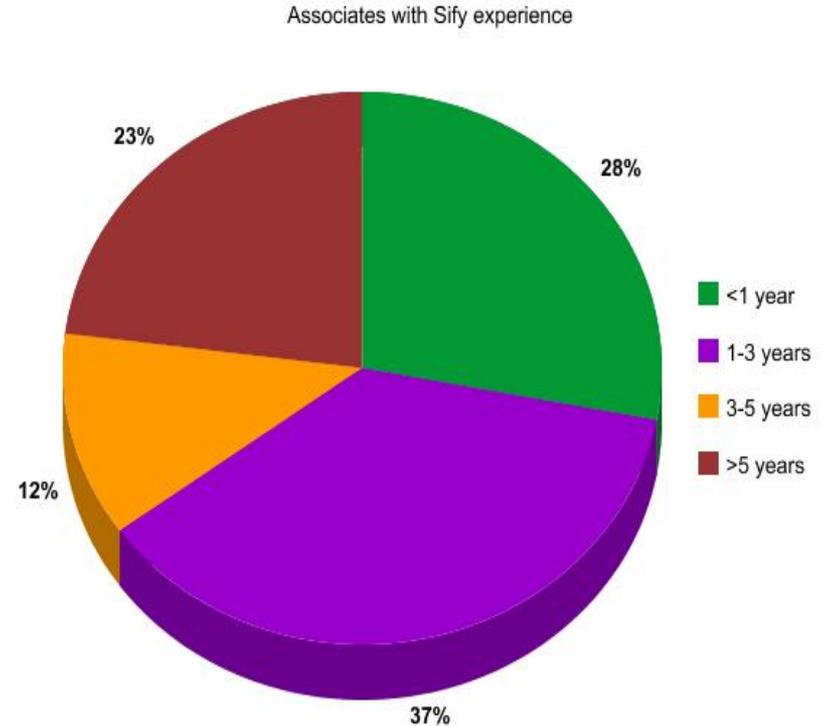
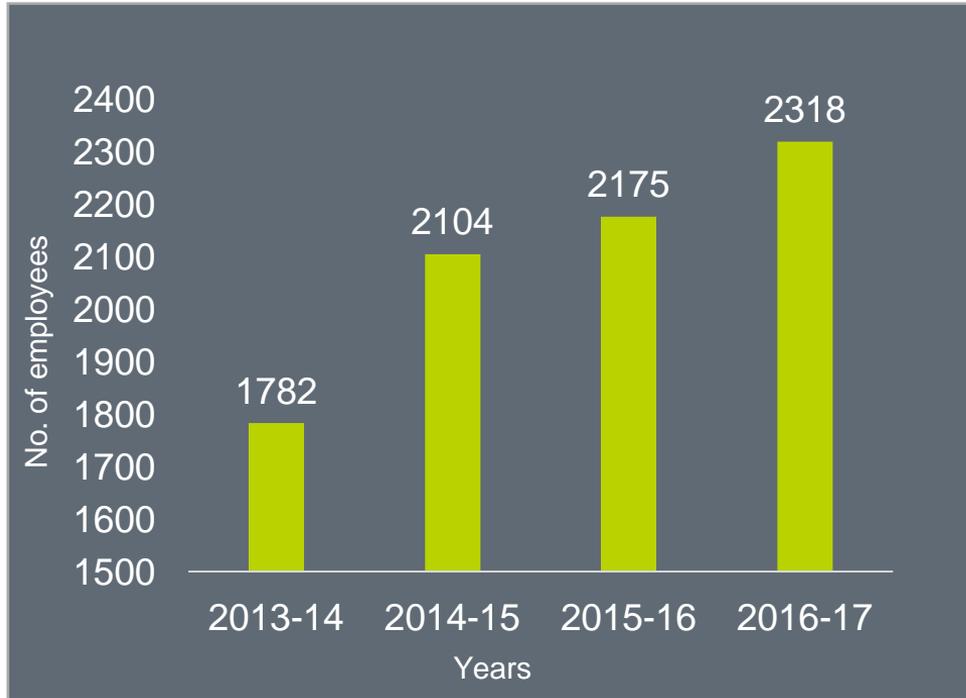
- 10 Million iTests, 101 cities, 407 centers
- Automated inventory & supply chain management on Cloud

cloud & managed services

- Number of Cores – 10K+
- Total storage – 5 Petabytes



Growing workforce & Sify experience





The largest MPLS network in the world for the Department of Posts, India

Key Reason for INDIA POST to Partner with SIFY

Agile and Competent Partner having pan India reach

Sify provides the Scale for Complete Digital Transformation

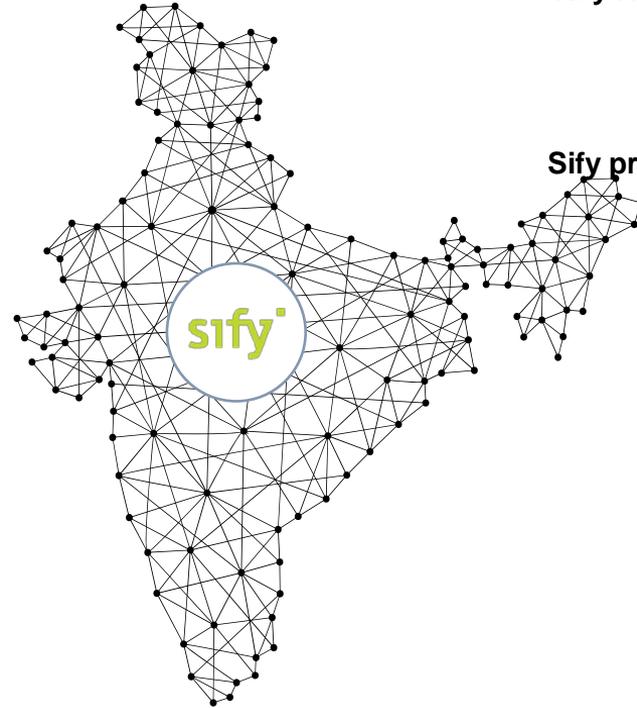
Enabling Service Delivery through connecting **28000+** Post Offices through a single MPLS fabric

Managing the entire operations **24*7** including rural and remote locations

Benefits for INDIA POST

Transforming India Post from a **legacy Postal Organization to A New Age Banking & Logistics Conglomerate**

Perfect opportunity for last-mile touch points - **e-governance, banking, insurance and communication**





The largest online recruitment examination conducted for Staff Selection Commission, India

10
million
candidates
across India





The first Pay-per-Module, Pay-per-transaction model for a Uttar Pradesh Power Corporation Limited



our customers

Keeping you ahead



